

## nSpike tests with IBM Innovation Center to open up new market for Spikeflow

nSpike is a privately owned Swedish consulting firm that specializes in streamlining the process of capturing information from people, and building efficient Web interfaces for complex user input. Their current customers are government and municipality sector companies and large organizations that seek to replace their bespoke paper-based data gathering processes with user friendly Web form flows.

Their product Spikeflow simplifies the information collection process by creating an intelligent and effective multi-pages form flow without programming. It is used for developing Web-based form flows in a speedy, elegant and maintainable fashion. nSpike wanted to verify the integration between Spikeflow and Lotus® Domino, IBM's rich messaging and collaboration platform, as they saw this as a way of opening up a whole new market with enormous potential.

As the nSpike team was not very familiar with Lotus Domino, they contacted the IBM® Innovation Center in Stockholm, Sweden for hands-on assistance. The IBM team, including a Lotus engineer, worked with nSpike to set up a customized test environment consisting of WebSphere® Application Server, WebSphere Application Server Community Edition, DB2®, Red Hat Linux and Lotus Domino. Spikeflow was first validated on WebSphere and DB2, and then its integration was validated with Lotus Domino.

With Spikeflow, Lotus customers can launch advanced e-services faster and build online form flows quicker than before, without the need for programming. Since their successful testing, nSpike confirm they have received their first order from a Lotus Notes® customer, and are also working with an IBM distributor.

Ronald Cedervalhd CEO at nSpike commented: "Our product Spikeflow adds more value to all Lotus Domino users by simplifying the setup of e-services. However, first we wanted to "get dressed for success" by using the IBM Innovation Center facilities. As an ISV and Business Partner with IBM, we were enabling better business opportunities by first testing and verifying the product Spikeflow at the IBM Innovation Center. This verification was to ensure that we fulfill IBM's Lotus Domino customers' demanding expectations. Through this teaming with IBM, we are also pushing forward what we need to accomplish in our efforts to meet today's increasing "on demand" needs."



For further information:

nSpike <http://www.nspike.com>

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