

## With IBM Innovation Center's long term support, Kingdee looks forward to more success

Kingdee International Software Group Co. Ltd. is a leading provider of enterprise management software and application solutions in the Asia-Pacific region and one of the fastest-growing independent software vendors in the global market. Kingdee is a long term key IBM Business Partner, with an IBM® SMB ISV Advantage agreement.

Headquartered in Shenzhen, China, Kingdee was founded in August 1993, and listed on the Main Board of the Stock Exchange of Hong Kong Limited in July 2005. Kingdee is the first enterprise application software provider being awarded the ISO9001 International Quality Accreditation in China.

The Kingdee Enterprise Application Suite (EAS) is new generation technology. By using the state-of-the-art ERP II management philosophy and the most advanced platform technical architecture, Kingdee covers group management, financial management, HR management, customer relationship management, supply chain management, vendor relationship management, collaboration platform, and other management fields. It provides large- and medium-size enterprises with a personalized enterprise management and application solution that best fits in with the features of enterprise management. Kingdee EAS uses IBM's advanced technologies such as DB2® UDB and WebSphere® Application Server on both IBM System p and System i

In December-2006, Kingdee signed a two years US\$1M DB2 OEM contract with IBM. Under the contract, Kingdee will bundle DB2 UDB in its EAS offering to its customers in China. The local IBM Innovation Center has played a key role in this agreement, by driving new technology initiatives and leading on the solution enablement to IBM software and hardware platforms. Each year, Kingdee conduct the performance tuning and testing for their latest release ERP solution at the IBM Innovation Center. The IBM team also gives Kingdee continuous support including technical consulting, trouble shooting and training.

The IBM team worked with Kingdee to complete performance tuning and testing on their EAS HR solution using IBM System p and WebSphere products. The excellent results will influence the first phase of the Dong Feng Motor's deal. With so many Kingdee EAS references on IBM platforms. Kingdee recognizes the value of the close long term cooperation with the IBM Innovation Center.

Bit Tian, Vice President of Kingdee, Chief of Technology, found teaming with IBM extremely productive. "Kingdee has a very productive relationship with IBM Innovation Center. Because of IBM's resources and experience, Kingdee's EAS solution has been deployed and tested successfully with significant results. I think that the cooperation with the IBM Innovation Center has optimized EAS' performance, and I'm looking forward to more cooperation in the future."



For further information:

Kingdee International Software Group Company Ltd. : <http://www.kingdee.com>

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