

IBM Innovation Centres

*Get the technical assistance you need,
whenever you need it, wherever you need it*



"I can't say enough about the support, professionalism, assistance and dedication that the IBM Innovation Centre staff provided to me and my company. Each and every specialist and expert I dealt with went above and beyond my expectations to make sure I was receiving everything I needed. They went above—way above—normal business relations."

—Michael Peterson, AMS Services, Inc.
www.amsworld.com

About the IBM Innovation Centres

To stay competitive, you need to offer open-platform, leading-edge applications and innovative business services. To help you achieve this, the worldwide IBM Innovation Centres provide onsite and remote technical assistance at every stage of the application development cycle.

Leverage our teams and customized services to help you architect, design, code, port and test your solutions on IBM and Linux® platforms. We provide IBM Business Partners with deep onsite and remote technical support, including workshops, multiproduct integration consulting services, cross-platform testing environments, implementation assistance and much more. By collaborating with you, IBM can help your company:

- Expand business opportunities.
- Lower development costs.
- Differentiate through innovation.
- Get your products to market quickly.

Your benefits

Through the worldwide IBM Innovation Centres, you can build skills, strengthen knowledge and deliver higher-quality products quickly.

The IBM Innovation Centres can help you:

- **Become productive quickly.** Get educated on the newest IBM technologies. Test on ready-to-run technical environments.
- **Deepen your knowledge.** Learn from IBM specialists on all aspects of solution development for IBM and Linux® platforms.
- **Address new opportunities fast.** Integrate your solution with the latest IBM hardware and software platforms.
- **Maximize your platform options.** Give your clients choice by offering broad platform support.



- **Reduce development expenditures.** Shorten development cycles. Access test environments remotely.
- **Enhance quality.** Architect, develop and test high-quality, scalable and reliable solutions. Validate solution architecture.
- **Minimize risk.** Address compatibility problems up front. Increase the quality and reliability of your solution.
- **Improve client satisfaction.** Deliver integrated, scalable and reliable solutions. Test with IBM, not with your client.

Cross-product support services

Extend your application to new marketplaces with the help of these services and dedicated IT architects and specialists at IBM state-of-the-art facilities, or take advantage of these services remotely through a virtual private network (VPN).

- IBM Application Advantage for Linux (IBM Chiphopper™ offering)
- IBM Express products for the small and medium business (SMB) marketplace
- IBM Information Management
- IBM Lotus® solutions, including IBM Lotus Notes® and Lotus Domino®, IBM Sametime®, IBM Workplace™ Forms™ and IBM Lotus Expeditor
- IBM open source solutions, including IBM WebSphere® Application Server Community Edition and IBM DB2® Express-C
- IBM Service Management (ISM)
- IBM System Storage™ Proven™ solutions
- IBM systems and software enablement
- IBM portal solutions and components
- IBM WebSphere support
- Linux porting and enablement
- Linux test drive
- Pervasive Computing Centre (RFID, IBM Information Management System [IBM IMS™] and voice technologies)
- Ready for IBM grid computing
- Ready for IBM Rational® software
- Ready for IBM Retail Store Innovations
- Ready for IBM Tivoli® software
- Ready for IBM Virtualization Engine
- Remote development program
- Service-oriented architecture (SOA) design and enablement services
- IBM System i5™ initiative for innovation
- Virtual Loaner Program (VLP)
- Voice server remote access facility

“I would like to commend the invaluable support and assistance from the IBM Innovation Centre team, which was instrumental in achieving our very ambitious goals and making our solution robust and scalable within a very short time.”

—Aravind Gopinath, SOBIS, www.sobis.com

Assistance throughout the development cycle

The Innovation Centres also offer end-to-end support throughout the development cycle.

- **Education from experts.** Attend classes to acquire fundamental or in-depth knowledge.
- **Support from cross-product experts.** Receive hands-on customized architectural consulting, migration support and coding-practices assistance.
- **Proof of concept and prototyping.** Gain skills in building code with the help of experts, and receive code as an example of the proof-of-concept activity.
- **Development on IBM platforms.** Develop on the IBM platform you need, from your office or our lab.
- **Porting to IBM platforms.** Port from any platform to one or more IBM platforms.
- **Validation.** Validate your open and industry standard-based applications on IBM software and hardware.
- **Integration.** Integrate and test your solution in a complex environment.
- **Performance and scalability testing.** Evaluate performance and build sizing guides for your solution on IBM products.

Workshops and technical seminars

Keep your skills current by attending hands-on workshops and technical seminars — either face-to-face or virtually — on high-demand, leading-edge IBM products and technologies that can directly influence your product development efforts.

Supported technologies

Through the IBM Innovation Centres, you can test your solutions on an array of hardware and software technologies.

Software

- IBM IMS
- IBM Lotus
- IBM Rational
- IBM Tivoli
- IBM WebSphere

Platforms

- IBM AIX® 5L™
- IBM i5/OS®
- IBM OS/400®
- IBM z/OS®
- Linux
- Microsoft® Windows® 2000 and Windows Server 2003

Hardware

- IBM System i™
- IBM System p™
- IBM System x™
- IBM System z™
- IBM BladeCentre®
- Cell Broadband Engine®
- IBM System Storage
- IBM point-of-sale (POS) solutions
- Cisco networking solutions

For more information

To learn more about IBM Innovation Centres, or to locate one near you, visit:

ibm.com/partnerworld/iic

To explore IBM PartnerWorld® Industry Networks, visit:

ibm.com/partnerworld/industrynetworks

Reach higher with a team you trust



© Copyright IBM Corporation 2007

IBM Corporation
11400 Burnet Road
Austin, TX 78758
U.S.A.

Produced in the United States of America
06-07
All Rights Reserved.

AIX, AIX 5L, BladeCentre, Chiphopper, DB2, Domino, i5/OS, IBM, the IBM logo, IMS, Lotus, Lotus Notes, Notes, OS/400, PartnerWorld, Rational, Sametime, System i, System i5, System p, System Storage, System Storage Proven, System x, System z, Tivoli, WebSphere, Workplace, Workplace Forms and z/OS are registered trademarks of International Business Machines Corporation in the United States, other countries or both.

Cell Broadband Engine is a trademark of Sony Computer Entertainment, Inc., in the United States, other countries or both, and is used under license therefrom.

Linux is a registered trademark of Linus Torvalds in the United States, other countries or both.

Microsoft and Windows are trademarks of Microsoft Corporation in the United States, other countries or both.

Other company, products and service names may be trademarks or service marks of others. References in this publication to IBM products or services do not imply that IBM intends to make them available in all countries in which IBM operates.

