

OEM success and first Tivoli OPAL validation comes from the great collaboration between Shanghai Wanshen and IBM Innovation Center

Shanghai Wanshen Information Industry Co., Ltd. is a leading system integration and software developing service provider in China, who focuses on finance industry and is established in 1993 as the pioneer in China. Wanshen's business cover securities, fund, affiance investment fields, and it is certified by ISO9001 and the 2nd-level of National Computer System Integration aptitude by China's Information Industry Bureau. It has long term collaboration with IBM.

Wanshen's IT infrastructure solution is combined with IBM® Tivoli® software to provide a total IT resource monitoring solution, including operation system, databases, applications and data center's non-IT hardware. Before Wanshen made the decision to build this platform based on IBM Tivoli software, the IBM Innovation Center team worked closely with Wanshen and provided the professional consultation and evaluation on it. This one-to-one assistance helped Wanshen master the IBM product and customize it effectively.

To validate the solution's compatibility, Wanshen's technical team came to IBM Innovation Center in Shanghai for testing on IBM System p, System x and Storage. IBM Innovation Center's consultants help them to eliminate problems, analyze and improve performance. As the result of the testing, Wanshen verified that its solution can be successfully deployed and runs on multiple operating systems, thereby extend Wanshen's market opportunity. In 2007, Wanshen signed a Tivoli OEM contract with IBM as a direct result of the technical engagement.

In addition, the IBM Innovation Center helped Wanshen to pass Ready for IBM Tivoli software validation and participate in the IBM Tivoli Open Process Automation Library (OPAL). Wanshen and IBM then presented this solution to many customers in China, with wins such as Guotai AMC, KBC-Goldstate Fund Management and Schroders Fund Management.

Mr. Han hongjun, the Manager of System Integrating Department in Wanshen, found that teaming with IBM Innovation Center very productive. "We were able to successfully develop and integrate our solution with IBM Tivoli Monitoring, which was a step by step process working together with IBM. Testing at the IBM Innovation Center was a great experience and was very successful. We hope to collaborate with the IBM Innovation center more in the future."



For further information:

Shanghai Wanshen Information Industry Co., Ltd.: <http://www.wanshen.com>
IBM Innovation Center ibm.com/partnerworld/iic

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