

Smartdot extends iOA solutions on IBM multi-software and hardware platforms at the IBM Innovation Center

Beijing Smartdot Technology Development Co. Ltd. (Smartdot) is a leading provider of solutions and services focusing on enterprise office automation, information management and e-government projects in China. Tsinghua University is its shareholder. Smartdot has won a strong client base of more than 300 customers since it was established in 1998. In China, Smartdot has been named one of the Top-50 High-tech & Highly-developing Enterprises chosen by Deloitte Treasurer Office in 2005 and 2006, and top-100 e-government Solution Provider for 5 consecutive years. Smartdot has been engaged in a long term strategic cooperation with IBM and is the Preferred Lotus Partner in China, receiving the "Beacon Award" from IBM® in 2005 and 2006. Smartdoc was also the best IBM iSeries (now System i) solution provider in China in 2005.

Smartdot has a portfolio of enterprise information management solutions based on its iOA initiative. iOA is oriented to management information integration, which includes Collaboration Platform based on IBM System i, Office Automation, and Enterprise Information Portal. These solutions help enterprises resolve issues arising from distributed deployment and management, cover the automation among decision-making management and execution tiers, and integrate isolated systems into a unified platform. These solutions are built on IBM advanced software platforms including Lotus® Domino, WebSphere® Portal Server, WebSphere Application Server and Workplace Service Express.

Over the last 3 years, the IBM Innovation Center has sent 4 technical consultants onsite to provide hands-on training, on-site enablement and troubleshooting support on WebSphere Application Server, DB2®, WebSphere Portal Server and Workplace Service Express to Smartdot on different applications. This outstanding technical cooperation has guaranteed successful implementation, of many projects such as Beijing Yanshan Oil and Chemical's portal, Dongfang Electronic Corporation portal and the Shanghai Telecom portal. The IBM Innovation Center's comprehensive support has improved Smartdot's technical strength and extended Smartdot solutions' core competitive capacity. Both the customers and Smartdot are very satisfied with the IBM Innovation Center's offering. Now, IBM Innovation Center has assigned a technical manager to assist Smartdot with its technical development roadmap, and to manage IBM's enablement resources.

Mr. Jiang Xiaodan, Smartdot's President has appreciated for IBM Innovation Center's long-term support, and is very satisfied with the overall achievement.. He commented: "Smartdot will keep a seamless business partnership with IBM and with the IBM Innovation Center in order to cooperate for innovation and a successful future together."



For further information:

Beijing Smartdot Technology Development Co. Ltd.: <http://www.smartdot.com/>

IBM Innovation Center ibm.com/partnerworld/iic

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