

## Milestone Group uses the IBM Innovation Centre to recommend IBM POWER Hardware to their customers

Milestone Group is a specialist supplier of technology and advisory services to Investment Managers, Banks, Life Companies, Custodians and Hedge Fund Administrators. The company designs and builds software products that automate complex fund processing and analytic functions in investment management and administration businesses.

They used the IBM® Innovation Centre in Sydney to performance test their application pControl to deliver IBM POWER® hardware recommendations for running the solution. Their client was committed to running the solution on IBM hardware and the AIX® operating system, and hence performance testing activity was required to be carried out to identify hardware options and recommendations. pControl is a software solution designed to deliver enhanced end-to-end process control and efficiency to Fund Managers, Custodians and Life Companies.

Chris Loder, Director - Implementations at Milestone Group says, "The IBM Innovation Centre was essential in providing both the hardware and operating system environment to allow the testing to be carried out. The centre also provided a controlled environment that was dedicated for our use with both direct and remote access which provided the ultimate flexibility in running the tests at any time from anywhere. The supporting environment such as private work rooms with networked workstations ensured that the set up of the pControl environment and running of the activity was problem free."

This activity resulted in generating performance figures across a combination of IBM hardware configurations that enabled Milestone to make recommendations to the customer. This recommendation was made possible within a very short time frame which was necessary due to procurement lead times. Without access to the IBM Innovation Centre hardware and support staff this recommendation could not have been made within the required time frame."

Chris adds "The IBM technical consultants were extremely helpful and became a key ingredient into the success of the proposal to the customer by providing advice and expertise across the operating system and hardware configuration. They were also able to provide advice on capturing and interpreting resource usage statistics."



For further information:

Milestone Group <http://www.milestonegroup.com.au>

IBM Innovation Center [ibm.com/partnerworld/iic](http://ibm.com/partnerworld/iic)

© Copyright IBM Corporation 2009  
Printed in the United States of America.  
All Rights Reserved.

IBM and the IBM logo, AIX, POWER are trademarks or registered trademarks of International Business Machines Corporation in the United States, other countries, or both. Other company, product, and service names may be trademarks or service marks of others.