

Challenger grows with IBM Innovation Center's close cooperation

Beijing Challenger Science & Technology Co. Ltd. has a long history of servicing the tobacco industry in China. Challenger, a key IBM® Business Partner, with over 300 employees, has an exclusive industry focus, and has achieved a string of successful and noteworthy solutions such as the e-business Uniform Platform for the China Tobacco Chief Department, the internal Web site for tobacco industry, Tobacco Monopolization Administration & Oversight System, Data Synthesis Statistics and Business Intelligence. Challenger offers a wide range of services including business consultant, program planning, system integration, network construction, software sales, application implement and system maintenance for national, provincial, municipal level entities and factories.

In March 2009, Challenger developed the Tobacco e-business navicert selling solution for tobacco e-business companies, which includes navicert selling, administrative approval process and workflow. This solution uses service oriented architecture (SOA) and service components, J2EE™ standards, and strictly follows open standards such as XML and Web services. Challenger adopted IBM platforms, including WebSphere® Application Server, DB2® and AIX® on IBM System p. IBM's advanced technology helps guarantee the stability, high availability and high performance of their solution.

In June 2009, to ensure the quality of Challenger's Tobacco e-Government solution, the Shanghai IBM Innovation Center, a key technical support resource for IBM Business Partners, assisted with system testing and performance tuning for the e-business navicert selling solution, including architecture design, administrative approval process and workflow. The center assigned IBM experts in WebSphere Application Server and DB2 to simulate the Challenger's systems, to tune performance and to provide advice on the application's implementation. The test results were very successful, exceeding the expectations of both Challenger and the IBM Innovation Center. However, this only demonstrated half the value of the IBM Innovation Center to an ISV, the other half being the improvement to Challenger's engineers' knowledge of IBM products, together with the guidance on best practices for application development, system architecture and product performance.

This comment by Challenger's General Manager, Mr. Shu Yingwei sums up the ISV's appreciation of the IBM Innovation Center's professional work: "The IBM Innovation Center helps us to guarantee and improve our solution's quality. This is very important to us and to our customer. In the future, Challenger will get stronger and stronger, and accomplish great success based on IBM technologies."



For further information:

Beijing Challenger Science & Technology Co., Ltd: <http://www.challenger.com.cn>

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