Information Technology Enterprise Solutions-2 Hardware (ITES-2H)

U.S. Army Computer Hardware, Enterprise Software and Solutions (CHESS)

Contract No. W91QUZ-07-D-0007

Ordering Guide

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IBM ITES-2H Ordering Guide

ITES-2H Program Management Office

Phone (toll free) 877-426-9110

E-mail ites2h@us.ibm.com

U.S. Army Computer Hardware, Enterprise Software and Solutions (CHESS)

CHESS, ATTN: SFAE-PS-CH
9351 Hall Road, Bldg 1446
Fort Belvoir, VA 22060

Phone (toll free) 888-232-4405

Note: Visit the ITES-2H website to view most recent version of Ordering Guide available.

Website: http://www.ibm.com/easyaccess/ites2h

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Introduction

The Information Technology Enterprise Solutions–2 Hardware (ITES–2H) is an Indefinite Delivery, Indefinite Quantity (ID/IQ) awarded to IBM by the Army Contracting Agency – ITEC4 in conjunction with the Army Computer Hardware, Enterprise Software and Solutions (CHESS), formerly Army Small Computer Program (ASCP). This is an exceptional contract vehicle for any Government Agency to use to meet its enterprise information technology requirements. ITES-2H is a streamlined acquisition contract vehicle that was awarded after full and open competition.

The purpose of ITES-2H is to support the Army enterprise infrastructure and info structure goals with a full range of innovative, world class information technology equipment and solutions at a reasonable price. The following types of products and services are included in the scope of ITES-2H:

- RISC/EPIC servers
- Intel/AMD servers
- Desktops
- Notebooks
- Workstations
- Thin clients
- Storage systems
- Networking equipment (including wireless)
- Network printers
- Product ancillaries (including equipment cabinets, racks and mounts)
- Peripherals (including monitors)
- Network cabling products
- Video teleconferencing (VTC) products
- Standalone displays (e.g., plasma screens, HDTV's)
- Scanners
- Everything over Internet Protocol (EoIP) products
- Communications devices
- Power devices
- Software
- Basic warranty and warranty options
- Other related accessories and options

Related services that enable the capability to provide end-to-end equipment solutions to include:

- System configuration and integration
- Physical site analysis
- Installation and relocation
- High availability configuration
- Legacy equipment warranty/maintenance

The personal computers and notebooks are for the fielding of a complete system or as part of a total design solution, as opposed to a personal computer or notebook replacement vehicle.

Services shall be directly related to the procurement of equipment under this contract. The legacy equipment warranty/maintenance shall be related to the integration of equipment procured under this contract. The services shall be performed as requested by the customer on individual delivery orders.

This Ordering Guide includes specific IBM contracting and contact information as well as more detail about the IBM's products and capabilities. The guide has been developed to compliment the ITES-2H Ordering Guidelines developed by the Army Contracting Agency – ITEC4. To obtain the most current version of those guidelines, access the CHESS website at: https://chess.army.mil/.

U.S. Army Computer Hardware, Enterprise Software and Solutions (CHESS)

The Army Computer Hardware, Enterprise Software and Solutions (CHESS), formerly Army Small Computer Program (ASCP), located in Ft. Belvoir, Virginia, is the Army's primary source for commercial IT products and services. The ITES-2H program was designed to support the Army's enterprise infrastructure and info structure goals with information technology products and solutions. Questions regarding the ITES-2H program may be directed to the Point of Contacts (POC's) found under the "Contact" section of this guide.

Contacts

If you would like to obtain more information about the ITES-2H contract, send a quote request, or place an order, you can contact the IBM Program Office via any of the following methods:

IBM ITES-2H Program Office	
Program Manager Scott D. Johnson Tel: 507-253-5000 Email: ites2h@us.ibm.com	**Contracts** Toni Stoddard Tel: 703-943-2952 Email: tonij@us.ibm.com
Army Solutions Manager Tom Gorner Tel: 703-400-2904 Email: tom.gorner@us.ibm.com	**ITES Operations Center** Tel: 877-426-9110 Email: ites2h@us.ibm.com Website:www.ibm.com/easyaccess/ites2h
U.S. Army Small Computer Program	
Product Leader Keith Copeland Tel: 703-806-8234 Email: james.k.copeland1@us.army.mil	**Mail**: Army Computer Hardware, Enterprise Software and Solutions (CHESS) CHESS, ATTN: SFAE-PS-CH 9351 Hall Road, Bldg 1446 Fort Belvoir, VA 22060 Email: peoeis.pdchess.helpdesk@us.army.mil Telephone: 888-232-4405 Website: https://chess.army.mil/
U.S. Army Contracting	
Contracting Officer Laurence Clune Tel: 703-428-0816 Email: laurence.a.clunie.civ@mail.mil	**Mail**: Army Contracting Command- National Capital Region (ACC-NCR) 200 Stovall Street Alexandria, VA 22332

Ordering

Contractor Information

Below are the administrative data required for completing a delivery order. Additional ordering information and data for IBM's ITES-2H contract can be obtained from the Army Computer Hardware, Enterprise Software and Solutions (CHESS) Program ITES-2H website at: https://chess.army.mil/ or the IBM ITES-2H site at: http://www.ibm.com/easyaccess/ites2h.

Contract Number	**W91QUZ-07-D-0007**
CAGE Code	3BXY7
DUNS	835130485
TIN	13-087-1985
Contractor Address	International Business Machines Corporation 6710 Rockledge Drive Bethesda, MD 20817
Electronic Funds Transfer	IBM Corporation C/O PNC Bank Lockbox IBM# 643584 500 First Avenue Pittsburgh, PA 15219 Attn: Lockbox IBM# 643584 (877) 762-0830 ABA: 043000096 Acct# 1017305745
Payment Address	IBM Corporation Lockbox 643584 P.O. Box 643584 Pittsburgh, PA 15264-3584
Submittal of Orders	Task orders may be submitted using the following methods: Email: ITES2H@us.ibm.com

Products and Solutions

This section provides a summary of the products and solutions that can be acquired under the ITES-2H contract. The range of products and solutions available are not limited to those listed below. For more information about the full range of offerings or to order these items, please contact the IBM Program Office using the information listed in the Contacts section above. Two (2) one year optional ordering periods have been exercised by the Government. The extension of period of performance on CLINS 2010-2902 has been changed from February 9, 2011-February 8, 2012 to February 9, 2011-August 21, 2013.

Products are offered on a catalog basis. Please refer to the appropriate web based catalog for detailed product and pricing information.

CLIN	CLIN Description	MFG.	Price	Unit of Issue
2010	Related Items, Equipment and FFP Software - Non-Catalog Items. This CLIN may be used for New Technology, items that do not fit into the predefined Catalogs I through IX, and for items required to complete an ITES-2H solution. Items include equipment and software such as digital senders, plotters, power adapters, biometric devices, equipment cabinets, transit cases, and commercial software (non-DoD ESI) products required to complete an ITES-2H solution. Related items shall be within the scope of the contract, but items that do not necessarily fit into Catalogs I through IX. FOB: Destination	Various	TBD	Lot
2020	Related Services - FFP Related services shall be services directly related to the ITES-2H equipment requirement. The contractor shall also provide legacy equipment maintenance/warranty as part of system configuration and integration services. The legacy equipment warranty/maintenance shall be related to the integration of equipment procured under this contract and will clearly define items to be maintained and level of service required. All services shall be performed as negotiated and agreed to by the requiring activity. FOB: Destination	Various	TBD	Lot
2030	OCONUS Shipping - FFP Shipping for deliveries to OCONUS locations in 35 calendar days. FOB: Destination	Various	TBD	Lot
2040	Shipping Variations - FFP Alternate or additional delivery terms or schedules negotiated under individual orders under this contract. FOB: Destination	Various	TBD	Lot

CLIN	CLIN Description	MFG.	Price	Unit of Issue
2050	Contractor Manpower Reporting - FFP This CLIN shall be included in every Army order containing services. This CLIN shall be used for the pricing of the collection and reporting Contractor Manpower Reporting Data and will be priced on an individual order basis. Reporting period will be the period of performance not to exceed twelve (12) months ending 30 September of each Government Fiscal Year and must be reported by 31 October of each calendar year. For each order, the contractor shall specify the estimated number of direct labor hours required for the CMR reporting of that specific order and the applicable estimated direct labor dollars. FOB: Destination	IBM	TBD	Lot
2060	DoD Enterprise Software Initiative (ESI) - COST The contractor shall provide software from DoD ESI sources. FOB: Destination	Various	TBD	Lot
2070	Other Direct Costs – COST Other direct costs for items used in providing services, including travel and as negotiated in individual orders under this contract. Travel and per diem costs shall be reimbursed in accordance with the then current version of the Joint Travel Regulations (JTR's) within the ODC CLIN. FOB: Destination	Various	TBD	Lot
2080	Non-Catalog Items – FFP The Government reserves the right to add CLINS for individual items to Section B that currently are not catalog items. FOB: Destination	Various	TBD	Lot

CLIN	CLIN Description	MFG.	Price	Unit of Issue
2101	Catalog I - RISC/EPIC based Servers - FP-EPA Offered Products: IBM pSeries Servers Catalog Reference: IBM GSA Schedule GS35F-4984H Web Reference: www.ibm.com/easyaccess/gsa Equipment Discount: 4.00% UNIX platforms with RISC/EPIC based processors. Items that directly support the provided platforms (e.g., various processor clock rates, high availability components, internal storage devices such as hard disk drives and optical drives, memory modules and upgrades, video cards, network interface cards, expansion bays, multimedia devices, interface adapter cards, internal cables, processor/motherboard upgrades), mounting racks, cabinets, power supplies, power adaptors, clustering devices, and operating systems/licenses not covered or provided under existing Government enterprise agreements. FOB: Destination	IBM	TBD	Lot
2102	Catalog I - Warranty Variation - FP-EPA Catalog Reference: IBM GSA Schedule GS35F-4984H Web Reference: www.ibm.com/easyaccess/gsa Warranty Discount: 5.00% Alternate or additional catalog warranty variations in accordance with the Statement of Work. FOB: Destination	IBM	TBD	Lot

CLIN	CLIN Description	MFG.	Price	Unit of Issue
2201	Catalog II - Windows based Servers - FP-EPA Offered Products: IBM xSeries Servers Catalog Reference: IBM GSA Schedule GS35F-4984H Web Reference: www.ibm.com/easyaccess/gsa Equipment Discount: 2.00% MS Windows Server platforms with Intel/AMD or equivalent processors. Items that directly support the proposed platforms (e.g., various processor clock rates, internal storage devices such as hard disk drives and optical drives, memory modules and upgrades, video cards, network interface cards, multimedia devices, interface adapter cards, expansion bay, internal cables, processor/motherboard upgrades), mounting racks, cabinets, power supplies, power adaptors, clustering devices, and operating systems/licenses not covered or provided under existing Government enterprise agreements.	IBM	TBD	Lot
2202	Catalog II - Warranty Variation - FP-EPA Catalog Reference: IBM GSA Schedule GS35F-4984H Web Reference: www.ibm.com/easyaccess/gsa Warranty: 5.00% Alternate or additional catalog warranty variations in accordance with the Statement of Work.	IBM	TBD	Lot

CLIN	CLIN Description	MFG.	Price	Unit of Issue
2301	Catalog III - Workstations, Thin Clients, Desktops and Notebooks - FP-EPA Offered Products: IBM Intellistations, Lenovo ThinkPads, Neoware Thin Clients, Planar Systems Displays Catalog Reference: CounterTrade List Price Catalog Web Reference: http://www.countertrade.com/contracts-Army-ITES.asp Equipment Discount: 17.00% Workstations consist of platforms with Error Check & Correcting (ECC) memory and SCSI Drives. Assorted platforms with RISC/EPIC and Intel/AMD (or equivalent) processors. Included are internal items that directly support the proposed platforms (e.g., various processor clock rates, internal storage devices (hard disk drives and optical drives), memory modules and upgrades, video cards, network interface cards, multimedia devices, interface adapter cards, expansion bay, internal cables, processor and motherboard upgrades), keyboard/mouse, portable storage devices, memory cards, power strips, USB hubs, card readers, speakers, external connection cables, expansion chassis, monitors, power adaptors, and operating system/licenses not covered or provided under existing Government enterprise agreements. FOB: Destination	Various	TBD	Lot
2302	Catalog III - Warranty Variation - FP-EPA Catalog Reference: CounterTrade List Price Catalog Web Reference: http://www.countertrade.com/contracts-Army-ITES.asp Warranty: 5.00% Alternate or additional catalog warranty variations in accordance with the Statement of Work. FOB: Destination	Various	TBD	Lot

CLIN	CLIN Description	MFG.	Price	Unit of Issue
2401	Catalog IV - Storage Systems - FP-EPA Offered Products: IBM Storage Catalog Reference: IBM GSA Schedule GS35F-4984H Web Reference: www.ibm.com/easyaccess/gsa Equipment Discount: 5.00% To include items such as various storage arrays, storage area networks, various JBOD's (Just Bunch of Disks) configurations, various sizes of hard disk drives, storage cables, adapters, storage expansion cabinets, storage network bridge devices, power supplies, power adaptors, firmware, tape backup devices, optical backup devices, tape and optical media, and related commercial storage software products not covered or provided under existing Government enterprise agreements.	IBM, Network Appliance / IBM	TBD	Lot
2402	Catalog IV - Warranty Variation - FP-EPA Catalog Reference: IBM GSA Schedule GS35F-4984H Web Reference www.ibm.com/easyaccess/gsa Warranty Discount: 5.00% Alternate or additional catalog warranty variations in accordance with the Statement of Work.	IBM, Network Appliance / IBM	TBD	Lot

CLIN	CLIN Description	MFG.	Price	Unit of Issue
2501	Catalog V - Networking Equipment - FP-EPA Offered Products: Cisco, Foundry Catalog Reference: CounterTrade List Price Catalog Web Reference: http://www.countertrade.com/contracts-Army-ITES.asp Equipment Discount: 35.00% Includes managed and unmanaged switches, hubs, gateways, routers, wireless networking devices, Everything over Internet Protocol (EoIP), associated cables, adapters, firmware, memory upgrades, interface cards, power supplies, power adaptors, expansion bays, service packs, and related network management software products not covered or provided under existing Government enterprise agreements.	Cisco, Foundry	TBD	Lot
2502	Catalog V - Warranty Variation - FP-EPA Catalog Reference: CounterTrade List Price Catalog Web Reference: http://www.countertrade.com/contracts-Army-ITES.asp Warranty Discount: 10.00% Alternate or additional catalog warranty variations in accordance with the Statement of Work. FOB: Destination	Cisco, Foundry	TBD	Lot

CLIN	CLIN Description	MFG.	Price	Unit of Issue
2601	Catalog VI - Network Printers - FP-EPA Offered Products: Lexmark Printers Catalog Reference: Lexmark GSA Contract Web Reference www.gsaweblink.com/lii/it/default.asp Equipment Discount: 9.00% Network printers, scanners, supporting devices (e.g. hard disk drives, memory and upgrades, network interface adapters, cables, input trays, duplexers, output bins), and power adaptors.	Lexmark	TBD	Lot
2602	Catalog VI - Warranty Variation - FP-EPA Catalog Reference: Lexmark GSA Contract Web Reference: www.gsaweblink.com/lii/it/default.asp Warranty Discount: 2.00% Alternate or additional catalog warranty variations in accordance with the Statement of Work.	Lexmark	TBD	Lot
2701	Catalog VII - Cable, Connectors, and Accessories - FP-EPA Offered Products: Compulink, Mohawk, Panduit/Ortronics, Corning, Chatsworth Catalog Reference: Anixter List Price Catalog Web Reference: www.anixter.com Equipment Discount: 30.00% Network cables (metallic and optical), cable trays, various cable bends, connectors and cable tray hangers. FOB: Destination	Various	TBD	Lot

CLIN	CLIN Description	MFG.	Price	Unit of Issue
2801	Catalog VIII - Video Equipment Products FP-EPA Offered Products: Polycom VTC, Samsung Displays **Contact the ITES Operations Center at:** **T**el: 877-426-9110 or **Email:** ites2h@us.ibm.com Video Teleconferencing Equipment (VTC), standalone displays (Plasma, LCD, HDTV's) larger than 21 inches, and projectors to include ancillaries. FOB: Destination	Various	TBD	Lot
2802	Catalog VIII - Warranty Variation - FP-EPA **Contact the ITES Operations Center at:** **T**el: 877-426-9110 or **Email:** ites2h@us.ibm.com Warranty Discount: 7.00% Alternate or additional catalog warranty variations in accordance with the Statement of Work. FOB: Destination	Various	TBD	Lot
2901	Catalog IX - Uninterruptible Power Supplies (UPS) -FP-EPA Offered Products: APC Catalog Reference: Anixter List Price Catalog Web Reference: www.anixter.com Equipment Discount: 42.00% Uninterruptible Power Supplies (UPS), power strips, and line conditioners. FOB: Destination	APC	TBD	Lot

CLIN	CLIN Description	MFG.	Price	Unit of Issue
2902	Catalog IX - Warranty Variation - FP-EPA Catalog Reference: Anixter List Price Catalog Web Reference: www.anixter.com Warranty Discount: 10.00% Alternate or additional catalog warranty variations in accordance with the Statement of Work. FOB: Destination	APC	TBD	Lot

Services and Other Direct Costs

IBM Global Business Services is the division within IBM that focuses on providing tailorable and scalable services solutions to meet the Federal Government's mission requirements. IBM Global Business Services leverages the entire breadth and depth of the IBM Corporation, including IBM's global presence, to develop and implement real-world e-business solutions for our customers. For ITES-2H, services shall be directly related to the equipment requirements. IBM will also provide legacy equipment maintenance/warranty as part of system configuration and integration services. The legacy equipment warranty/maintenance shall be related to the integration of equipment procured under ITES-2H and will clearly define items to be maintained and level of service required. All services shall be performed as negotiated and agreed to by the requiring activity.

Other direct costs (ODC's) for items used in providing the related services shall be priced on a cost reimbursable basis. Travel and per diem costs shall be reimbursed in accordance with the then current version of the Joint Travel Regulations (JTR's) within the ODC CLIN.

IBM will provide services on a site-specific basis, as required, to the Government in all matters relating to the installation and maintenance of ITES-2H products. The services include, but are not limited to, the following subject areas:

- System Configuration and Integration
- Physical Site Analysis
- Installation and Relocation
- High Availability Configuration
- Legacy equipment warranty/maintenance