

MEDITECH Services

Highlights

- ***Align MEDITECH capabilities with strategic business objectives and patient care goals***
- ***Facilitate operational leadership and develop a shared understanding of the most practical way to improve operations***
- ***Prepare organization for the transformation that will accompany the MEDITECH implementation***
- ***Provides MEDITECH experienced consultants who understand the MEDITECH application and functionality.***
- ***Achieve stated objectives using a repeatable and proven implementation methodology***

The MEDITECH Vision

MEDITECH's mission is to provide software that enables physicians, nurses, and other clinicians to orchestrate and deliver patient care in a safe, effective, and efficient manner. Additionally, MEDITECH is focused on providing information that is available whenever and wherever clinicians need it by ensuring access to a full electronic record that includes data from across the continuum. MEDITECH continues to take advantage of new technologies that allow for caregiver mobility and integration of evidence into the practice, with the end goal of enabling effective patient management. Just as important, MEDITECH's healthcare applications are integrated in a manner that fully optimizes the financial and business potential of the health care enterprise.

IBM Healthlink Solutions supports MEDITECH's vision and knows that effectively taking advantage of MEDITECH solutions requires a focus on redesigning operations and business processes.

Our Approach

IBM has the capability to provide a full suite of service offerings providing process driven deployment of MEDITECH applications across the full implementation life cycle.

Our process-focused implementation methodology enables the alignment of strategic objectives with key business decisions driving the design and build of MEDITECH's Healthcare Information System. The result is a successful implementation, optimization, upgrade, migration, etc, because process and technology are aligned, and the technology supports the new processes. The organization fully understands the rationale for changes and is fully equipped to deal with the implications. Most importantly, the organization is well situated to achieve the goals and objectives it set out to accomplish because key decisions have been made at the appropriate times and at the appropriate levels.

The guiding principles of IBM's methodologies and toolkits, collectively known as ProLink4, include:

- *Enhancing organizational efficiencies achieving strategic goals within MEDITECH capabilities;*
- *Accelerating solution implementation because key decisions have been made at the appropriate times and at the appropriate levels;*
- *Sustaining organizational improvement through a repeatable and proven implementation methodology*



Our Team Knows MEDITECH

Our MEDITECH consultants have a diverse background averaging sixteen years in the healthcare industry. The team's combined knowledge base encompasses all of MEDITECH's Clinical, Financial, and Administrative applications in both the Magic and Client Server environments. Our team of over thirty consultants has combined experience leading multiple complex projects and multidisciplinary teams at the executive, operational and technical levels. Many are Registered Nurses, Medical Technologists, Pharmacists, Clinical Directors, and Patient Financial Services professionals, while others come from a CIO, IT Director, Project Director, and Systems Analyst background.

Our proven MEDITECH subject matter expertise is coupled with vast industry knowledge, healthcare operations savvy, and project management capabilities. The result is a seasoned team of professionals who provide solutions that are both workable and sustainable. Whether it is improving the quality of patient care, enhancing operational efficiencies, or gearing up for best practices in revenue cycle, our MEDITECH experts provide services that help organizations leverage their technology investment. We specialize in the following MEDITECH specific expertise:

- *Making MEDITECH Work for You: There is no substitute for understanding a system's technical details and capabilities. Anyone that has implemented MEDITECH systems can attest to the importance of understanding the core functionality*

and the impact of modular integration. IBM helps you efficiently optimize MEDITECH's sophisticated system capabilities and can provide the operational knowledge to verify that your implementation meets both financial and clinical goals.

- *Getting Advanced Clinicals Right: MEDITECH offers a powerful Advanced Clinical solution and IBM has the capabilities required to make Advanced Clinicals a reality at your organization. We have the technical expertise to facilitate a successful implementation and the clinical transformation component to build the required physician adoption and nursing support.*
- *Methodology for Success: IBM's process driven implementation approach, based on our proven Prolink4 methodology, compliments and enhances MEDITECH's services resulting in an optimized MEDITECH implementation.*

MEDITECH: What We Do

IBM Healthlink Solutions help to maximize your MEDITECH investment and to prepare your organization for process change. While MEDITECH provides support in the technical implementation of its products, IBM provides business and clinical process design and technology integration services to not only implement the system smoothly, but to also realize maximum operational benefits. IBM has helped organizations around the country make the most of their technology investments while significantly improving clinical and business operations. Our MEDITECH team provides the exper-

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tise, proven methodologies and client dedication to successfully deliver the following service offerings:

- *Project Management*
- *Advanced Clinical Readiness Assessments/Pre-Implementation Planning*
- *Magic to Client Server Readiness Assessment/Pre-Implementation Planning*
- *Clinical and Financial Process Analysis/Optimization*
- *Deployment of MEDITECH applications across the full implementation life cycle*
- *MEDITECH Optimization Services (Including Release Upgrades)*

For more information

To learn more about IBM Healthlink Solutions MEDITECH Services, contact your IBM representative or visit:

ibm.com/bcs/healthcare

IBM Healthcare Solutions are enhanced by the clinical and business process expertise of Healthlink Incorporated, which was acquired by IBM in 2005.