

INFORMATICA E SERVIÇOS, S.A.

JMA-José Machado de Almeida is a leading and renowned Portuguese Textile Group of companies with a vertical production of the finest terry towels. An uniform and comprehensive suite of modern SW Applications, covering both the administrative and manufacturing areas, and a robust, reliable and highly available HW platform with the necessary support services, were the key requisites of JMA. Replacement of the installed electronic mail and coverage for some collaborative processes were also needs.

INFOS advised JMA to install a **pSeries** cluster solution, with a DS storage and extension with 1.6 TB and an Ultrium Tape Library. The **IBM Express HW** and Services offer, supported by **IBM Financing** competitive conditions, gave us the necessary arguments to overthrow a long-time installed competitor and to win a new account for IBM. Concerning Software Applications, our **Multi ITV suite**, addressing efficiently not only the administrative, financial and commercial areas but especially the manufacturing side, from cotton management, spinning, weaving, dyeing, finishing, etc, was carefully evaluated and seen as a very rich platform to allow the always necessary customization. Domino Express offer covered JMA demand for messaging and collaboration.

Changing from a long term HW supplier to a new one, it is a source of worries and fears, especially when you have around 300 users depending on a central system. IBM was in charge of all the installation and configuration of the HW solution and JMA subscribed a 4 years IBM ITS HW maintenance contract 24x7x4. The migration of the legacy SW to Multi ITV went with a very careful schedule, supported by INFOS Multi ITV dedicated team of professionals, not to mention the invaluable and active involvement of JMA IT Department, that caused absolutely no disruption. A very peaceful migration of HW+SW, indeed, that JMA really valued. The solution, highly reliable, is achieving a very good customer satisfaction, both internally and externally.

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Indústrias: Textile Industry and Apparel

Soluções IBM Express Advantage incluídas:

- IBM eServer p5 550 Express
- IBM Express Storage Platform
- IBM Total Storage DS4300 Express Model
- IBM TotalStorage 3581 Tape Autoloader Express Model
- IBM Lotus Domino Messaging Express
- IBM Lotus Domino Collaboration Express 6.5.1
- IBM Express Implementation Services for storage consolidation
- IBM Express Enhanced ServiceSuite